



Blackstone Luxury Group



Intelligent
Motor Coach
Memberships



Blackstone Luxury Group, LLC

OUR MEMBERSHIP PLAN:

"CRUISE AWAY FROM COMPLICATED"

Our intelligent membership plan focuses as much on your investment as it does your lifestyle.

Blackstone Luxury Group's premier membership delivers a sensible alternative to coach ownership, where only the privileged few traditionally gain access to such a spectacular recreation.

Our innovative membership model ensures preservation of your capital while providing the lavish lifestyle you and your family deserve.

Finally, a membership with YOUR best interest in mind!



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OUR MEMBERS ENJOY

EXCLUSIVE ACCESS TO

- ▶ Only new, fully registered, clear titled luxury coaches
- ▶ Highly desirable brands such as Tiffin, Newmar, Monaco, Thor, and Coachmen
- ▶ 5 years of exclusive access
- ▶ We guarantee a maximum of 6 memberships per Coach
- ▶ Each membership provides 3x 12 day blocks usage per year
- ▶ Absolutely NO renting of any Coach
- ▶ We utilize only first class, full service storage facilities
- ▶ We guarantee you will have NO annual dues, NO management fees, NO hidden costs, NO surcharges on any related services
- ▶ Each coach is enrolled in a concierge program

Our intelligent membership model provides all of the above combined with the value any discerning investor should expect.



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UNDERSTANDING REAL DEPRECIATION

For less than the first year's depreciation of a coach, our members enjoy exclusive access for 5 years.

Based on our research, over the course of 5 years, a coach will depreciate at a rate of 22%, 16%, 11%, 9%, 9%. For example, a \$300,000 coach will depreciate \$66,000 in the first year alone.

A quality coach will depreciate to half of its original value within in the first 5 years. This same \$300,000 coach would devalue to \$144,867.

Membership in our program eliminates exposure to unnecessary depreciation!



INTELLIGENT USE OF YOUR CAPITAL

For less than the down payment in a typical purchase format, our members gain exclusive access for 5 years. Capital lost in a coach purchase is significantly higher than the cost to become an exclusive member.

Purchasing a \$300,000 coach would require a 20% down payment of \$60,000. Your interest portion only on \$240,000 financed @6.99% over 5 years would be \$83,880.

Conversely, the same amount, \$240,000 invested for 5 years in a leading Money Market Fund at 5.00% would earn \$60,000.

Even if you can afford the costs associated with total ownership, why would you?



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MAINTAINING A MOTOR COACH

We recognize that maintaining a coach is expensive, which is why our members split the net operating costs 6 equal ways. We do not mark up any maintenance or services provided, saving our members substantial fees associated with ownership.

Our program utilizes only brand new coaches equipped with the latest technology and full warranties that significantly reduce ongoing operating costs. Your exclusive membership provides enrollment in a concierge and service team, maintaining its pristine condition to maximize your experience.

As a general guideline, Annual Operating Costs are 10% of the coach's value. A \$300,000 coach with annual operating costs of \$30,000, each member would pay \$5,000 per year. At the end of a 5 year term you would have only spent \$25,000 in operating costs, saving you \$125,000. What could you do with an extra \$125,000?



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INTELLIGENT MEMBERSHIP

ADVANTAGES:

Our Membership offers several undeniable advantages over any other program.

- ▶ Our members enjoy new, clear titled, registered, top of the line coaches.
- ▶ Concierge services for storage and full maintenance.
- ▶ The money saved by sharing in 1/6 of all operational costs frees up even more capital to do with as you choose.
- ▶ A share of the coach resale after the 5-year term.
- ▶ Because our memberships are limited to 6 parties per coach, the units are never stressed, allowing the condition to remain pristine.
- ▶ Our members benefit from a turnkey, hassle free, stress free environment, where your only concern is what to wear and where to travel.
- ▶ Our program charges NO management fees, we ask No annual dues, and we pride ourselves in having NO hidden costs.



"CRUISE AWAY FROM COMPLICATED"

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